YOUR GRACE ENDURES

GRACE HILL SETTLEMENT HOUSE 2012 ANNUAL REPORT
OUR MISSION:
TO PROVIDE OPPORTUNITIES FOR INDIVIDUALS, FAMILIES AND COMMUNITIES TO BE STRONGER, HEALTHIER AND MORE SELF-RELIANT.

CORE VALUES

Accountability
To be self-directed and independent, responsible for defined performance outcomes.

Excellence
Innovation to meet the highest standard of quality.

Customer Focus
Providing excellent customer service both internally and externally in a culturally competent manner.

Integrity
Conduct that is ethical, equitable and transparent.

Professionalism
Consistently demonstrating best industry practices and performing at a level of excellence.

Respect
Unconditional appreciation and understanding of the different orientations an individual may offer.

Team Oriented
Dedication to a common goal through coordinated customer-focused activities.

VALUE PROPOSITION
Foster social and economic growth for neighborhoods in the St. Louis area, building strong, healthy, helping communities in which neighbors help themselves and others.
DEAR FRIENDS,

We are celebrating 110 years of serving St. Louis. Our history is based in the Settlement House Movement, an enduring tradition that helped immigrants get settled in their new world, giving them a sense of purpose, community, and place; today we help families navigate a complex world.

Whether these millions of individuals came to America over one hundred years ago or in the past five years, they came wanting nothing more than a chance to live the ideals of democracy and free-enterprise. They came to pursue the American Dream. Grace Hill Settlement House was there to help them and their neighbors.

Today, we remain a doorway to a better life, regardless of where a person was born and to whom. We call that the grace to change, to uplift, to educate...there are many ways to say what Grace Hill Settlement House is, or what it does.

We asked our volunteers and neighbors: **What does Grace mean to you?**

Throughout this report, you’ll hear from them. One of our favorites, “Grace means to me: kindness, compassion, consideration! In short: Grace Hill.”

Each day our trustees, staff, and thousands of volunteers partner with residents in challenged communities throughout the City of St. Louis with one mission:

**To provide opportunities for individuals, families, and communities to be stronger, healthier, and more self-reliant.**

We realize that the right of every American man, woman, and child to life, liberty, and the pursuit of happiness is a grace. Though all of us who work to fulfill our mission — our donors, our neighbors, our volunteers and staff — are from different walks of life, we recognize how important this American life is and how we each can play a role strengthening communities, making our St. Louis vibrant and productive in every neighborhood.

Grace is never about who deserves to have opportunity. Grace is access to opportunity. With your help, we hope to be here for 110 more.

Thank you for sharing in our work.

Carol Walker    Roderick L. Jones, Ed.D., MPA
President, Board of Directors  President/CEO
PRESIDENTS’ COUNCIL

The Presidents’ Council maximizes the capacity of Grace Hill (collectively, Grace Hill Health Centers, Inc. and Grace Hill Settlement House) to fulfill its role as a network of settlement houses and community health centers; thereby, advancing the lives of individuals, families, and communities served, and the greater St. Louis community. Consequently, those living in challenged communities are active and contributing members to the social and economic strength of St. Louis and to global America as a whole. Members of the Presidents’ Council serve as key advisors in guiding strategy and leveraging corporate relationships for Grace Hill.
“Grace builds on nature.” - Thomas Aquinas, theologian, philosopher and saint

Grace Hill has been a cornerstone for families in St. Louis for more than a century. We have always relied on the grace and kindness of our community to help us educate, heal and serve.

This generosity comes to us from the members of the **Episcopal Diocese**, our founders, to many faith-based and civic organizations, especially our outstanding **United Way of Greater St. Louis**. We are grateful to organizations like **ARAMARK** and the **Junior League of St. Louis** who have volunteered with Grace Hill since we both began our missions, which are intertwined in history and tradition.

We celebrate local leaders like **PNC Bank** and the **Whitaker Foundation**, for inspiring wonderful programs at Grace Hill: Grow Up Great and the Whitaker Urban Evening Series. There are great, historic companies like **Emerson** who have invested in our work in College Hill, to dear neighbors who donate their time and talent, along with their treasure, who are listed on the pages that follow.

Every gift matters to us. Every gift is a fortune and brings with it the grace to transform lives. We are so very grateful that our community has generously made our work possible for 110 years. Thank you to our friends who are ensuring the next century of good work in our community.
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1920s
Holy Cross Corporation accepted into the Community Chest (now United Way)

1930s
Holy Cross Corporation became Grace Hill House and Grace Hill Clinic

1940s
Legal name was changed to Grace Hill House, Inc. and Grace Hill Clinic

1950s
Grace Hill Clinic renamed Neighborhood Health Center, Inc. (GHNHC)

1960s
Declining membership forced closure of Grace Church. Patch Neighborhood Center was established
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Dr. Roderick Jones
Dr. and Mrs. Lawrence Kahn
Mr. and Mrs. Timothy Kasten
Mr. and Mrs. John Kemper
Mr. and Mrs. John Ketcham

1980s
MORE (Member Organized Resource Exchange) System began

1990s

2001
Grace Hill Settlement House becomes the grantee of Head Start for the City of St. Louis

2003
Grace Hill celebrates 100 years of service

2007
First season of the Whitaker Urban Evening Series
Launch of PNC Grow Up Great Project

Water Tower Hub opens, including Head Start services and the Women’s Business Center

Completion of renovations to 8 units of housing on Strodtman Street in the College Hill Neighborhood
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Air Masters Corporation
American Direct Marketing Resources, LLC
Bank of America
Datacom Solutions
deVan Sealants, Incorporated
E. M. Harris Construction
Elantas PDG
Enterprise Bank
Hermann Oak Leather Company
Husch Blackwell LLP
Macy’s Foundation
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Paric Corporation
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Orthwein Foundation
The Pillsbury Foundation
The Honorable and Mrs. G. H. Walker, III

COMMUNITY ORGANIZATIONS AND CONGREGATIONS
Assumption Church
Carondelet Ecumenical Council of Churches
Carondelet Historical Society
Catholic Family Services
Christ Church Cathedral
Christ Community Bible Church
Episcopal Diocese of Missouri
Grace Episcopal Church
Griesedieck-Fournier - American Legion Post No. 3
Immanuel Evangelical Free Church
Mile High United Way
St. Agatha Center Poor Fund
St. Louis Christmas Carols Association
St. Martin’s Episcopal Church
St. Peter’s Episcopal Church
St. Timothy’s Episcopal Church
United Way of Greater Dayton
United Way of Greater St. Louis
United Way of Metropolitan Chicago

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In memory of Charles H. Bland
Ms. Mary Woolley

In memory of Dr. Katherine Jean Crawford
Mr. and Mrs. Francis O. Trotter, III

In honor of Ray Dobinsky
Mr. and Mrs. Alan Broddon

In memory of Ron Evans
Ms. Jean M. Frazee
Mr. Richard Gram

In memory of Sarah Jacobson
John and Laura Meyer

In honor of Rod Jones
Schwendinger Family Charitable Fund

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In memory of Ron Evans
Ms. Jean M. Frazee
Mr. Richard Gram

In memory of Sarah Jacobson
John and Laura Meyer

In honor of Rod Jones
Schwendinger Family Charitable Fund

Friends of Grace Hill Annual Giving Membership Levels
Partner – $25,000 and above
Benefactor – $10,000 - $24,999
Guardian – $5,000 - $9,999
Visionary – $2,500 - $4,999
Ambassador – $1,000 - $2,499
Neighbor – $500 - $999
Friend – $250 - $499
Helping Hand – $100 - $250

Every attempt has been made to ensure the accuracy of this list. Please notify the Office of Development of errors or omissions by calling (314)584-6905.
WHAT DOES GRACE MEAN TO YOU?

Grace is **compassion**.

Grace is **living**.

Grace is **joyfulness**.

Grace is **being there for one another and giving thanks for what you have in life**.

Grace is **able to sustain in anything you can dream of**.
Grace is **peace, love, and happiness.**

Grace is **mercy, care and forgiveness.**

Grace is **being reliable, caring, and energetic.**

Grace is **giving a helping hand and caring about our community.**
WATER TOWER HUB
COMMUNITY & TEAMWORK
AT THE WATER TOWER HUB

Grace Hill Settlement House is rooted in the philosophy of the Settlement House Movement, which began in America in 1889 with the work of Nobel Peace Prize winner Jane Addams at Chicago’s Hull House. Settlement Houses, in contrast to self-contained government or church programs, focused on the comprehensive needs of families — from education and health care to employment and housing. Grace Hill was founded in 1903 to provide exactly this sort of comprehensive support, a tradition that continues today in neighborhoods like College Hill.

This neighborhood’s Water Tower Hub is a one-stop shop for Head Start, community development, job training and financial services — right across the parking lot from a state-of-the-art Grace Hill Health Center. From 1903 to 2013, from infants to older adults, from the North to South side of St. Louis, from the homeless and hungry to political and business leaders, Grace Hill works from a Settlement House foundation to offer programs that strengthen our collective impact and responsibility to each other.

GETTING READY TO WORK
A partnership project with the Junior League of St. Louis. Junior League Volunteers mentored ten AmeriCorps Member for a professional development Done In A Day project.

FRUITFUL NEIGHBORHOODS
A project sponsored by the UPS Foundation and presented by Earth Day Network and Fruit Tree Planting Foundation. Volunteers and staff planted over thirty fruit trees in Peace Park.

SUMMER GARDENING INTERNSHIP PROGRAM
Grant funding provided by the United Way of Greater St. Louis. Twenty youth, ages 10-17, from the College Hill neighborhood planted and harvested garden beds in Peace Park.
PROGRAMS

Grace Hill Settlement House’s team delivers programs based on research and best practice approaches that helps us address the true needs of our community. Below, you can find more information about our key efforts:

Aging Services

Our aging services program offers congregate meals, health screenings and assessments, socializing and education activities as well as additional resources to older and disabled adults over 60.

Community Building & Support

Grace Hill provides training and assistance to neighborhood leaders and residents to improve safety, quality of life, housing, health, job readiness and social support — including AmeriCorps VISTA, the Whitaker Urban Evening Series, the Peace Park community garden, and housing development.

Family Resources & Support

Grace Hill delivers concentrated skill-building and financial literacy classes, material assistance and connections to partner organizations that serve low-income families in our target communities.

Early Head Start

Early Head Start serves pregnant women, children 0 to 3 and children with special needs with in-home services to increase pre-natal and early childhood education and support.

Head Start

Our Head Start program provides 1,300 3 to 5 year-old children and their families in the City of St. Louis with education, support and leadership opportunities at multiple centers and school-based locations.

Neighborhood College

Taught by best-in-class service providers and neighborhood leaders, the Neighborhood College program offers leadership development training, wellness, computer literacy and life skills courses.

Neighborhood Resource Exchange

Our neighborhood exchange program provides a platform for resident involvement and mutual support while accessing needed resources, based on our nationally-recognized M.O.R.E. Time Dollar exchange program.

Education Pipeline

Grace Hill’s education pipeline programs are dedicated to improving the lives of students and their families in the 63106 and 63107 zip codes, currently operating comprehensive case management and after school programs.

Women’s Business Center

The Women’s Business Center offers comprehensive services to support entrepreneurship. With a focus on women and minorities in underserved communities, we provide in-depth 16-week business development training, one-on-one business counseling, networking events, and the Entrepreneurial Learning workshop series.

Grace Hill partners with:

- Families who need resources as they work toward their goals
- Community members and leaders who work toward bettering neighborhoods that have many assets and needs
- Like-minded organizations who provide excellent supports to those St. Louisans who need them most
- Civic leaders and universities committed to addressing the comprehensive needs of children, families and communities
GRACE HILL SETTLEMENT HOUSE BY THE NUMBERS*

Budget For Supporting Families: over $15 million

Client Families Served: 5,000 direct client families 25,000 indirect client families

Children Enrolled In Head Start: over 1,500 students

Volunteers Recruited: 4,970 volunteers

Volunteer Service Hours Benefited From: 48,000 hours

Education and Counseling to: 177 aspiring entrepreneurs

Housing Units Developed: 14 of 42 planned units

Individuals Housed In Transitional Housing: 45 individuals

Employed: almost 200 people

Offered Head Start Services at: 4 Grace Hill Head Start centers 33 Head Start partner centers

Operated Community Hubs at: Water Tower Hub and Patch Center

* 2012 Figures
Since opening in 1999, Grace Hill Women’s Business Center has offered a comprehensive, complement of services to support entrepreneurship. With a focus on women and minorities in underserved communities, Grace Hill Women’s Business Center provides in depth 16-week Business Plan training, one-on-one business development counseling, networking opportunities, and workshops on specific business topics.

Workshop in Business Opportunities

In October 2012, Grace Hill Women’s Business Center began offering WIBO curriculum, a mini MBA for individuals who want to build critical business skills and a network of peers at the same time. WIBO (Workshop In Business Opportunities) is a peer-oriented 16 week business training course started in Harlem, New York City in 1966.

WIBO represents an evolution in training new and existing entrepreneurs. It is significantly stronger than conventional curriculum models for several reasons. It is presented with complimentary one-on-one business counseling services and focuses on marketing, sales and financial decision making.

WIBO provides a model of sustainability through a facilitation method designed at Harvard Business School that not only builds skills, but also confidence, articulation and acumen in the fundamentals and the dynamics of business enterprise.

Some of the 14-year accomplishments of the Grace Hill Women’s Business Center include:

- Generating in excess of $10,000,000 in loans for business start-ups and expansions
- Creating more than 250 child care facilities
- Creating well over 1,000 jobs
- Creating over 20 diverse businesses each year

Grace Hill Women’s Business Center works to accomplish three key objectives:

- To provide the highest quality entrepreneurial training, building a foundation for financial decision making and leading the way in establishing viable, sustainable businesses.
- To create businesses, expand existing businesses and create job opportunities which have a positive impact on the community.
- To provide business counseling, resource support and relevant business workshops for local business owners.

Distinguished Staff

Jamie Amerson
Diverse Leaders Program Award, 2012, Wells Fargo and Excellence First Award, 2012, Wells Fargo

Marcia Conaghan
Named 2012 Women in Business Champion
Small Business Week of Eastern Missouri Award and Region 7 U.S. Small Business Administration Award

Tracey L. Clark-Jeffries,
Named 2012 Minority Business Champion of the Year
Small Business Week of Eastern Missouri Award

Eddie Davis
Named Minority Business Champion of the Year
Small Business Week National Award Winner, 2009

Falencia Moore
Champion for Children, 2011, SouthSide Early Childhood Center

LeCia J. Rives
Telly Award, 2010, for Laugh Out Loud St. Louis
2011
Melanie Austin – Sukuru 2
Mary Lawrence Hayes – Diamond Catering
Angela Henry – Sentiment Signature Reality Booklet
Dr. Tracy Reed – Total Comfort Footcare
Tameka Stigers – Locs of Glory

2010
Linda Williams – Bright Beginnings Daycare
Emma Forrest – M&M Market
Anika Porter – Fitness With Anika
Denise Belue – Child Quest Daycare and Learning Center
Jeanetta Hill – Personal Touches by Jeanetta

2009
Jennifer Parker – Parker Interior Design
Anquenette Thirskill – KIOJE Educational Store
Jacque James & Jen Seitz – Wine Necessities
Kimber Chappel – MK & Associates LLC

2008
Sine Berhanu – Berhanu Enterprise LLC
Angela Brandon – Angle Dream Daycare
Arnetta Coleman – Small Hearts Daycare
Qristyl Frazier & Passion Braggs – Qristyl Frazier Designs
Allona Morris – The Thinking Pad

2007
Bessie Lang – On the Move Learning Center
Lan Nguyen – Lan’s Quality Alterations
Verlean Nicks – Step by Step Preschool
Shannette Redd – Cakes by Nette
Nina Thompson – Niche Public Relations & Communications

2006
Janice Martin – J. Martin Gifts
Melissa Meshon – New Hope Community Center
Jan Scott – Women’s Yellow Pages of Greater St. Louis
Pandora Spencer – Lots of Love Learning Center
Vernell Stokes – Ms. Vee’s Properties

2005
Betty Burns – Lot-A-Luv Child Development Center
Ollie Dowell – Ollie Dowell Communications
Trina Johnson – Cuddles Daycare
Sandra Parker – Jani King
Donna Stewart – D’Zign Ink Desktop Publishing

2004
Cheryl Williams – Sole 2 Sole
Glenda Brown – Dot’s Place Convenience Store
Tina Nance – New Star Construction
Barbara Veasley – Veasley’s Tender Loving Childcare Center
Arrica Gilmore – Juz Kids Childcare Center

WALL OF FAME
Since 2000 Grace Hill Women’s Business Center Wall of Fame awards have been given annually during March to celebrate the herculean efforts and impressive achievements of women entrepreneurs. A committee of Grace Hill staff and counselors determines the winners, whose portraits are hung prominently and proudly in the Women’s Business Center to serve as beacons to those who are creating their business start-ups and expansions. This group of successful entrepreneurs joins a prestigious group of fifty five other women who have paved the way for economic development in our region.

The 2012 Wall of Fame Honorees:
Dr. Jeannette Taylor of Christian School of Destiny Learning Institute
Jennifer Cobb of Jennifer’s Fashions
Sharonda Ellis of Events Above the Rest
Robin Boyce of The Hastings Group

2003
Yvonne Griffin – Agape Academy
Sherry Davidson – Kim’z Kidz
Chris Krone & Jenny Oberschelp – Made by Me Crafts
Inez Logan – Kidz Choice
Shirley Crawford – Creative Healthcare

2002
Yvette Harris – Black Hair Care
Valerie Lewis – Licensed Esthetician
Vanessa Allen – Sugar & Spice Home Care
Angela Bryant – Kidz in Motion Childcare
Karen Holmes – Smith’s Superette

2001
Terry Brown & Doris Simpson Rowan – R & B Gifts Unlimited
Nanette Penn – New Day Child Development Center
Laverna Harris & Andra Vaughn – Health Living Home Health
Robin Bradford – Robin’s Nest Daycare & Learning Center

2000
Vivian Parks – AJAI Health Care
Anita Holbrook – Hair Designs 2000
Mary Watson – Watson Janitorial
Carolyn Kelly – Homey Bee Smart Daycare
Sharon Feeler – Engineered Screens F.M. Inc., Silk Screening
HEAD START
Grace Hill Settlement House is a grantee of the Head Start program, serving 3-5 year old children and their families in St. Louis City. This comprehensive school readiness program is recognized as one of the most cost-effective and successful programs in the nation for children. During the 2011/2012 program year, we averaged an enrollment of 1,500 children per month. Our total cumulative enrollment of children was 1,829 and 1,653 families received Head Start services. 91% of children served were income eligible, living at or below the poverty guidelines.

We believe that the parent is the child’s first educator and together we guide and nurture the child. We place a special focus on academics, social and emotional development, health and family support. This Federally funded program provides education, support and leadership opportunities for many of St. Louis’ most vulnerable families.

### ERS SUMMARY
The Environmental Rating Scale (ERS) is a reliable and valid assessment of classroom quality that has led to positive child outcomes. For the 4th consecutive year, there has been an increase in the quality of the Grace Hill classrooms. The overall average classroom scores increased from 5.65 in 2010-2011 to 6.13 in 2011/2012. Additionally, 63% of the classrooms achieved a score of 6 or better (excellent) as compared to 23% in the previous year. The assessments are completed by an independent evaluator hired through United 4 Children.

### CLASS OBSERVATIONS
The Improving Head Start for School Readiness Act of 2007 requires that all grantees conduct classroom assessments. These observations must be conducted with a valid and reliable research-based instrument that assesses classroom quality, including an assessment of multiple dimensions of teacher-child interactions that are linked to positive child outcomes and later achievement. Grace Hill contracts with a CLASS qualified consultant to conduct observations in classrooms. The following chart shows the scores for 2011 and 2012. For all three domains, the “standard of excellence” is a 6. The minimum threshold is 4 for Emotional Support; 3 for Classroom Organization and 2 for Instructional Support. The aggregate scores for Grace Hill is above the minimum threshold in all domain areas.

<table>
<thead>
<tr>
<th>Domain</th>
<th>2011</th>
<th>2012</th>
</tr>
</thead>
<tbody>
<tr>
<td>Emotional Support</td>
<td>5.12</td>
<td>5.89</td>
</tr>
<tr>
<td>Classroom Organization</td>
<td>4.58</td>
<td>5.51</td>
</tr>
<tr>
<td>Instructional Support</td>
<td>2.46</td>
<td>2.68</td>
</tr>
</tbody>
</table>

### HEALTHY CHILDREN
In order for children to be fully prepared to learn, children need to be physically healthy. Through referrals and resources provided by Head Start staff, 91% of children received physical exams, 86% dental exams, and 93% were fully immunized.

### IN-KIND CONTRIBUTIONS
In order to operate, the Head Start program is required annually to generate 20% of its funding from non-federal in-kind contributions. In-kind is an allowable donation of materials, space, services and/or time that a Head Start program needs to deliver the full range of Head Start services. In the 2011/2012 contract year, Grace Hill raised $3,344,762 for in-kind.

### PARENT INVOLVEMENT
There are many ways for parents to be involved in the Head Start Program. We have parent meetings, classroom activities, Policy Council, field trips and activities to do at home to extend the classroom learning. In 2012, over 917 parents volunteered in the program logging 8,575 volunteer hours.

### POLICY COUNCIL
- **EXECUTIVE OFFICERS**
  - Damont Clark, Chair
  - Keith Falkel, Vice Chair
  - Misty Crawford, Secretary
  - Catrina Chambers, Treasurer

### PARENT REPRESENTATIVES
- Sonya Bow
- Rodney Curry
- Darron Buri
- Angel Hartmann
- Terra Hackney
- Jacquelen Frison
- Jennifer Dodd
- Esmerelda Dunn
- Niesha Oldham
- Mary Hye
- Tiffany Henagean
- Latasha Gaddy
- Gail Murray
- Angela Jones
- James Crenshaw
- Gennifer Staples

### COMMUNITY REPRESENTATIVES
- Misty Crawford
- Kimberly Brasher
- Rebecca Glenn
- Cecelia Luecking
- Dorothy Martin
- Carol Walker

### COMMUNITY REPRESENTATIVES
- Misty Crawford
- Kimberly Brasher
- Rebecca Glenn
- Cecelia Luecking
- Dorothy Martin
- Carol Walker
**CHILD OUTCOMES REPORT: READINESS FOR KINDERGARTEN**

Grace Hill Head Start School Readiness Goals are derived from the Teaching Strategies Gold™ Objectives for Development and Learning: Birth through Kindergarten. These goals are aligned with the Head Start Development and Early Learning Framework. This evaluation report is for the 2011-2012 program year. The data is based upon information completed by the classroom teacher and is collected three times a year.

For all children 3-5 years old, the data represents the percentage of children who either meet or exceed developmental expectations for their age in each of the goal areas. As the data show, children have made steady progress toward meeting developmental expectations. The chart to the right shows the growth from the fall to spring assessment periods.

An analysis of the data shows that the area of Approaches to Learning has the highest overall average of children meeting or exceeding expectations (90%) and Physical Health & Development is the lowest (81%). This information is used for planning for individual children, groups of children and curriculum implementation. Professional development for teaching staff around the area physical development (I am Moving, I am Learning) has been conducted and will continue to be offered in the 2012-2013 program year. Classroom inventories have also been completed to ensure that the appropriate supplies are available to enhance the learning activities for children.

**HEAD START FINANCIAL REPORT**

<table>
<thead>
<tr>
<th>Revenues</th>
<th>2012</th>
</tr>
</thead>
<tbody>
<tr>
<td>Government Grants/Fees</td>
<td>$11,860,935</td>
</tr>
<tr>
<td>Program Service Fees</td>
<td>$118,854</td>
</tr>
<tr>
<td><strong>Total Revenue</strong></td>
<td><strong>$11,979,789</strong></td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Expenses</th>
<th></th>
</tr>
</thead>
<tbody>
<tr>
<td>Salaries &amp; Benefits</td>
<td>$4,058,887</td>
</tr>
<tr>
<td>Program Expenses</td>
<td>$6,690,829</td>
</tr>
<tr>
<td>Indirect Allocation</td>
<td>$1,230,073</td>
</tr>
<tr>
<td><strong>Total Expense</strong></td>
<td><strong>$11,979,789</strong></td>
</tr>
</tbody>
</table>

**Net Surplus/(Deficit)** $0
PATCH NEIGHBORHOOD CENTER
Located at the southern-most tip of the City of St. Louis, between Carondelet and Lemay, is the Patch Neighborhood. Modest brick homes, some dating back to the 1860s, and industry define the blocks of the neighborhood along with railroad tracks and the Mississippi River. In the heart of the Patch is the Neighborhood Center at 7925 Minnesota Avenue. Like the neighborhood, we know it as “Patch.”

Patch Neighborhood Center was founded 50 years ago by local business leaders who recognized the need to support their neighbors. Since its founding, just two women have managed Patch with great heart and tremendous commitment: Fay Bertrand and Marietta Hearn. Fay Bertrand was the first Patch Center manager. Marietta came to Patch at a low point in her life and received assistance that saved her home and family. She returned to Patch first as a volunteer and later succeeded Fay as manager for the next 28 years.

Patch offers a food pantry, seniors meals and socialization, a M.O.R.E. store, computer classes, leadership training, and emergency assistance. A family of committed volunteers staff Patch daily. Patch also has a strong volunteer Advisory Board, led by Ron Gaus. The Pott Foundation has provided essential support to Patch for decades, along with other neighborhood businesses such a S.M. Arnold.

The Aramark Company, great friend of Grace Hill, threw a Volunteer Kick Off Barbecue to thank and recognize all of the Patch volunteers who would be working over the weekend to host the community party. The Aramark Company also donated a bench, called “Marietta,” honoring all Patch volunteers and neighbors for the spirit of community they embody. Patch entertained hundreds of neighbors during its 50th Anniversary weekend June 15th and 16th. There was food, face painting, pony rides, music, and even a parade!

Marietta Hearn started at the Patch Neighborhood Center in 1984 as a job coach and helped over 500 people find job placement throughout the neighborhood and the St. Louis area. In her 28 years, Marietta did so much more than help individuals find employment, she helped them find dignity and strength. She touched people’s lives, and helped them grow. She gave them hope.

“The best thing about my career at Patch was seeing the families get involved and change their lives. Individuals would walk in with their heads hanging down; they were upset and needed help. After they were treated well by the staff and volunteers, they realized that everyone has problems and Patch was there to help. Neighbors helping neighbors stayed true each day I was there. To everyone I met in my years at Patch, thank you so much for letting me be part of your lives.”
GENERATIONS OF GRACE

In 1965, Head Start was signed into United States law by President Johnson as part of the War on Poverty. Throughout the 27 year history, Head Start has been about improving the learning skills, social skills, and health status of children living in poverty. Today, some of those children give back to Grace Hill in order to make an impact on today’s generation of Head Start students.

DOROTHY BELL

Vice President, Marketing & Community Affairs, St. Louis Community Credit Union
Head Start location: BCMW Head Start, Centralia, IL.

In my current role with St. Louis Community Credit Union, I manage strategic community outreach and partnerships that financially empower underserved communities. In 2011, St. Louis Community Credit Union opened a mini-branch within the Grace Hill Water Tower Hub as a means to bring financial capability and access to the neighborhood.

Growing up in a low-income family made me a prime candidate for the Head Start program. Thanks to Head Start, I gained a solid foundation and desire for learning. I was ahead of the curve when I started Kindergarten, and spent my entire academic time (from K-12) in accelerated classes. I then attended college and received both a bachelor’s and a master’s degree. My academic credentials propelled me to land successful career opportunities. Now that I work for St. Louis Community Credit Union, I am in a place that helps low-to-moderate families (like I came from) increase their standard of living and better their lifestyle. It’s a personal giveback to the community for me.

BERNARD POWDERLY

Masters, Urban Planning
Systems Advancement and Integration Specialist
Grace Hill Settlement House

I manage strategic community development and analytical research/database management for Grace Hill Settlement House. My work helps increase the efficiencies of our services. I grew up in Hyde Park and am invested in the health and well-being of the North St. Louis community. Head Start gave me the educational foundation to acquire the fundamental, critical skills of early learning and socialization.

RODERICK L. JONES

Ed.D., MPA
President & CEO
Grace Hill Settlement House

I attended the Cypress Hills Head Start Program in Brooklyn, New York, and still remember my teachers — Mrs. King and Caldwell — and the center manager — Ms. Garoose. Their impact was profound on me because they believed in the person I could be and encouraged my mother each day as she cared for our family alone. Today, I am the President and CEO of Grace Hill Settlement and have a master’s and doctorate degree. Each day I commit my life to ensuring every kid has the same encouragement and opportunity that I was given.

FALENCIA MOORE

Data Analyst
Grace Hill Women’s Business Center

As an enthusiastic employee of Grace Hill Settlement House, I’m currently working passionately in the Women’s Business Center as a Data Analyst. I’m able to utilize my skills to provide esteemed services to budding entrepreneurs and business owners. Head Start definitely gave me that jump start in my academic and social performance.
PARTNERS

Grace Hill engages strategic partners to advance the social, professional and economic systems that affect neighborhoods. Together, we strive for partnerships to impact real community change. We are grateful to the following organizations for their leadership in our collective work to enable healthy, productive lives.

AARP
Ameren UE
American Legion Post #3
American Legion Post #37
American Legion Post #555
AmeriCorps St. Louis
ARAMARK
ARCHS
Better Family Life
Beyond Housing
Big Brothers Big Sisters of Eastern Missouri
Boy Scouts of America
Businesses Old North United
Cardinal Ritter Senior Services
Carondelet Ecumenical Council of Churches
Carondelet Historical Society
Carondelet Leadership Academy
Caribbean Association of St. Louis
Catholic Charities
Center for Hearing and Speech
Center for the Acceleration of African American Business
Central Catholic St. Nicholas School
Child Day Care Association
Choices Federal Credit Union
Clay Elementary, SLPS
ClearPoint Credit Counseling Solutions
College Bound
Community Renewal and Development, Inc.
Connections to Success
Craft Alliance
Craftsman Lodge #717
Earth Day Network
Extra Help, Inc.
Family Resource Center
Family Support Network
Federal Reserve Bank of St. Louis
Ferguson Lion’s Club
Fifth Third Bank
Forest ReLeaf of Missouri
Fruit Tree Planting Foundation
Gateway 180 :: Homelessness Reversed
Gateway Eagles of Missouri
Gateway Greening
George Washington Carver House
Great Rivers Greenway District
Guardian Angel Settlement Association
Harris House
Holy Cross Lutheran Church
Holy Trinity Catholic Church
I.O.O.F. #5 Odd Fellows
Incarrente Word Foundation
International Institute
Jefferson Elementary, SLPS
John Burroughs School
Jubilee Church
Junior League of St. Louis
Justine Petersen
Kingdom House
LAMP Interpreter Agency
Legal Services of Eastern Missouri
Lemay Veterans of Foreign Wars
Lutheran Senior Services
Maryville University
Missouri Botanical Gardens
Missouri History Museum
National Park Service
NAWBO-St. Louis
Neighborhood Houses
Nerinx Hall High School
North Side Restoration
Nurses for Newborns
Old North St. Louis Restoration Group
Operation Food Search
Parents as Teachers
PNC Bank
Post 4223
Provident
Queen of Peace Center
Ready Readers
Reliance Bank
RHICDA
Saint Louis University
Shearwater Education Foundation
Small Business Administration
Society of St. Vincent De Paul
SSDN
St. John Vianney High School
St. Louis American
St. Louis Area Agency on Aging
St. Louis Area Food Bank
St. Louis Art Museum
St. Louis City Continuum of Care
St. Louis Community College
St. Louis Community Credit Union
St. Louis Development Corporation
St. Louis Health Department
St. Louis Internship Program
St. Louis Learning Disability Association
St. Louis Metropolitan Police Department
St. Louis Public Library
St. Louis Public Schools
St. Louis Symphony
St. Louis University Center for Counseling and Family Therapy
St. Timothy’s Episcopal Church
Sun Ministries, Inc.
The Episcopal Diocese of Missouri
The National Black Tourism Network
Trailnet
UMB Bank
UMB Bank Women’s Leadership
United 4 Children
United Way of Greater St. Louis
University of Missouri - St. Louis
UPS Foundation
Urban League of Metropolitan St. Louis
Urban Strategies
UrbanFUTURE
US Bank
Villa Duchesne Oak Hill School
Vision for Children at Risk
Walker Scottish Rite Clinic
Webster University
Webster University Downtown
Wesley House Association
World Affairs Council
Wyman Center
Youth and Family Center
Youth In Need
YWCA Head Start/Early Head Start

PNC BANK PARTNERSHIP

Since 2010, PNC Bank has made a significant contribution to Grace Hill Head Start, and most importantly, the children and their families served by the Grow Up Great program. Through PNC Bank and the other program partners — Maryville University, Missouri Botanical Gardens, Saint Louis Art Museum, Saint Louis Science Center, St. Louis Symphony — our Head Start children are acquiring increased language and abstract reasoning skills while becoming exposed to great St. Louis destinations. Annually, over 300 children and their parents get to experience our local arts, science and cultural treasures. Maryville University and our partners also work directly with our classroom educators to develop enriching, engaging curriculum.
GRACE HILL SETTLEMENT HOUSE:
CONSOLIDATED STATEMENT OF FINANCIAL POSITION

As of December 31, 2012 and 2011

<table>
<thead>
<tr>
<th></th>
<th>2012</th>
<th>2011</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Assets</strong></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Current Assets</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Cash and cash equivalents</td>
<td>$ 667,039</td>
<td>$ 688,220</td>
</tr>
<tr>
<td>Receivables, net</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Grants</td>
<td>2,603,737</td>
<td>891,039</td>
</tr>
<tr>
<td>Promises to give – short-term</td>
<td>1,291,898</td>
<td>1,340,295</td>
</tr>
<tr>
<td>Investments</td>
<td>3,260</td>
<td>2,382</td>
</tr>
<tr>
<td>Prepaid expenses and other</td>
<td>120,594</td>
<td>288,403</td>
</tr>
<tr>
<td>Total Current Assets</td>
<td>4,686,528</td>
<td>3,210,339</td>
</tr>
<tr>
<td>Promises to give – long-term, net</td>
<td>812,731</td>
<td>450,214</td>
</tr>
<tr>
<td>Property and equipment, net</td>
<td>5,016,474</td>
<td>5,352,361</td>
</tr>
<tr>
<td>Beneficial interest in Trust</td>
<td>286,510</td>
<td>270,079</td>
</tr>
<tr>
<td>Total Assets</td>
<td>$ 10,802,243</td>
<td>$ 9,282,993</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th></th>
<th>2012</th>
<th>2011</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Liabilities</strong></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Current Liabilities</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Accounts payable</td>
<td>$ 1,335,971</td>
<td>$ 1,203,717</td>
</tr>
<tr>
<td>Accrued expenses</td>
<td>652,202</td>
<td>681,335</td>
</tr>
<tr>
<td>Deferred revenue</td>
<td>1,606</td>
<td>98,258</td>
</tr>
<tr>
<td>Current portion of long-term debt</td>
<td>160,789</td>
<td>151,652</td>
</tr>
<tr>
<td>Advances on line of credit</td>
<td>70,259</td>
<td>70,259</td>
</tr>
<tr>
<td>Due to affiliated agency</td>
<td>48,486</td>
<td>170,678</td>
</tr>
<tr>
<td>Total Current Liabilities</td>
<td>2,269,313</td>
<td>2,375,899</td>
</tr>
<tr>
<td>Accrued Pension Costs</td>
<td>3,617,101</td>
<td>3,858,749</td>
</tr>
<tr>
<td>Long-term Debt, less current portion above</td>
<td>2,834,429</td>
<td>2,994,263</td>
</tr>
<tr>
<td>Deferred Rent</td>
<td>29,159</td>
<td>42,302</td>
</tr>
<tr>
<td>Total Liabilities</td>
<td>$ 8,750,002</td>
<td>$ 9,271,213</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th></th>
<th>2012</th>
<th>2011</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Net Assets</strong></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Unrestricted</td>
<td>(858,195)</td>
<td>(2,193,482)</td>
</tr>
<tr>
<td>Temporarily restricted</td>
<td>2,910,436</td>
<td>2,205,262</td>
</tr>
<tr>
<td>Total Net Assets</td>
<td>2,052,241</td>
<td>11,780</td>
</tr>
<tr>
<td>Total Liabilities and Net Assets</td>
<td>$ 10,802,243</td>
<td>$ 9,282,993</td>
</tr>
</tbody>
</table>

The information on this page has been extracted from the audited consolidated financial statements of Grace Hill Settlement House and North Side Neighborhood LLC. Complete and comparative December 31, 20112 audited financial statements can be obtained from the organization upon request.
For the Year Ended December 31, 2012

<table>
<thead>
<tr>
<th></th>
<th>Unrestricted</th>
<th>Temporarily Restricted</th>
<th>Total</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Public Support, Revenue and Gains</strong></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Government Grants</td>
<td>$15,178,387</td>
<td>—</td>
<td>$15,178,387</td>
</tr>
<tr>
<td>Contributions - United Way</td>
<td>48,732</td>
<td>1,475,140</td>
<td>1,523,872</td>
</tr>
<tr>
<td>Contributions</td>
<td>587,933</td>
<td>776,949</td>
<td>1,364,882</td>
</tr>
<tr>
<td>In-kind contributions</td>
<td>626,464</td>
<td></td>
<td>626,464</td>
</tr>
<tr>
<td>Total Public Support</td>
<td>16,441,516</td>
<td>2,252,089</td>
<td>18,693,605</td>
</tr>
<tr>
<td><strong>Revenue and Gains</strong></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Program service fees</td>
<td>149,017</td>
<td>—</td>
<td>149,017</td>
</tr>
<tr>
<td>Rental income</td>
<td>91,131</td>
<td></td>
<td>91,131</td>
</tr>
<tr>
<td>Change in value of beneficial interest in trust</td>
<td>—</td>
<td>16,431</td>
<td>16,431</td>
</tr>
<tr>
<td>Other income</td>
<td>147,731</td>
<td>—</td>
<td>147,731</td>
</tr>
<tr>
<td>Total Revenue and Gains</td>
<td>387,879</td>
<td>16,431</td>
<td>404,310</td>
</tr>
<tr>
<td>Net Assets released from restrictions</td>
<td>1,563,346</td>
<td>(1,563,346)</td>
<td>—</td>
</tr>
<tr>
<td>Total Public Support, Revenue and Gains</td>
<td>18,392,741</td>
<td>705,174</td>
<td>19,097,915</td>
</tr>
<tr>
<td><strong>Expenses</strong></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Program Services</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Early childhood services</td>
<td>12,612,369</td>
<td>—</td>
<td>12,612,369</td>
</tr>
<tr>
<td>Community &amp; Economic development</td>
<td>1,202,892</td>
<td>—</td>
<td>1,202,892</td>
</tr>
<tr>
<td>Family advancement</td>
<td>907,392</td>
<td>—</td>
<td>907,392</td>
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<tr>
<td>Total Program Services</td>
<td>14,722,653</td>
<td>—</td>
<td>14,722,653</td>
</tr>
<tr>
<td>Supporting Activities</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Management and general</td>
<td>1,859,913</td>
<td>—</td>
<td>1,859,913</td>
</tr>
<tr>
<td>Property &amp; Computer Support</td>
<td>467,812</td>
<td>—</td>
<td>467,812</td>
</tr>
<tr>
<td>Fundraising</td>
<td>248,724</td>
<td>—</td>
<td>248,724</td>
</tr>
<tr>
<td>Total Supporting Activities</td>
<td>2,576,449</td>
<td>—</td>
<td>2,576,449</td>
</tr>
<tr>
<td>Total Expenses</td>
<td>17,299,102</td>
<td>—</td>
<td>17,299,102</td>
</tr>
<tr>
<td><strong>Increase (Decrease) in Net Assets</strong></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Before Other Changes</td>
<td>1,093,639</td>
<td>705,174</td>
<td>1,798,813</td>
</tr>
<tr>
<td><strong>Other Changes</strong></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Pension plan changes other than net periodic benefit cost</td>
<td>241,648</td>
<td>—</td>
<td>241,648</td>
</tr>
<tr>
<td>Increase (Decrease) in Net Assets</td>
<td>1,335,287</td>
<td>705,174</td>
<td>2,040,461</td>
</tr>
<tr>
<td>Net Assets, beginning of year</td>
<td>(2,193,482)</td>
<td>2,205,262</td>
<td>11,780</td>
</tr>
<tr>
<td>Net Assets, end of year</td>
<td>$(858,195)</td>
<td>$2,910,436</td>
<td>$2,052,241</td>
</tr>
</tbody>
</table>

United Way of Greater St. Louis began in 1922 as the Community Fund, organized by volunteers to raise money to help operate 40 charities. Grace Hill Settlement House has been a proud member of the United Way of Greater St. Louis since 1924. The United Way provides a cost-effective way of raising and channeling financial resources into community needs. These financial resources are the seed for agencies to secure matching revenue from other sources, sometimes two to three times as much. Without the help of the United Way, millions of dollars would be lost, thereby hindering community wellness.

Proud member of

United Way of Greater St. Louis
1. Administrative Office – The Chapel
   2600 Hadley Street • 63106

2. Carondelet Head Start Center
   8221 Minnesota Avenue • 63111

3. Howard Branch Head Start Center
   1819 N. 22nd Street • 63106

4. Magnolia Head Start Center
   2725 Alhambra Court • 63118

5. Patch Neighborhood Center
   7925 Minnesota • 63111

6. Water Tower Hub and Head Start Center
   2125 Bissell • 63107

6. Women’s Business Center
   2125 Bissell • 63107